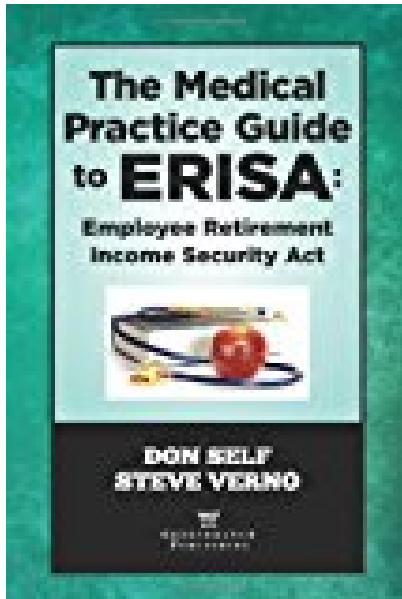


The Medical Practice Guide to ERISA Employee Retirement Income Security Act



BOOK DETAILS

- Author : Don Self and Steve Verno
- Pages : 108 Pages
- Publisher : Greenbranch Publishing
- Language : English
- ISBN : 0988304007

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BOOK SYNOPSIS

New book helps medical practices use the secrets within the ERISA regulations to their benefit and an increase in practice profitability. The Federal law ERISA (Employee Retirement Income Security Act) helps the majority of medical practices make carriers pay on claims that are now being denied, delayed and recouped. A small percentage of practices understand how ERISA works -- yet with this new book, ERISA could possibly become a practices best friend! ERISA is complex and most medical practices "Dont know what they dont know when it comes to dealing with ERISA!" Practices are in the dark in understanding how to protect their employers rights in collecting the monies owed them. All practices have problems with timely filing denials and refund requests, and this book provides simple guidance on how to use ERISA and make it work for the practices best interest. Insurance carriers, third-party payers, fiduciaries, and health plans are, quite often, not paying the way they should -- or they are not playing fair with providers. Most providers do not understand the laws regarding payment. Do you realize that most of the claims that you file are likely to be ERISA claims? Do you know how to stop carriers from recouping on claims unfairly? Do you understand that many parts of the contracts that your providers have signed are invalid? Using this book will allow the reader to not only capture the funds on thousands of dollars that the carriers are now unfairly denying, but will empower the reader to stop the unfair recoupments, illegal timely filing and improper appeal periods that carriers mistakenly quote to physicians and hospital offices. The authors map out the smart but ingeniously simple tactics that practices can use to force insurance carriers to honor their responsibilities on the policies owned by patients -- and to convince the carriers to adhere to what the policies actually require them to cover. This new book describes an

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